



PRESS RELEASE: 31^s December 2015

Orkney base proves to be no barrier to “global hub”
for CESS as e-mail marketing contacts reach over 41,000
and CESS’s Valuation Experience reaches over 123,500MW!

The CESS monthly newsletter now has the capacity to reach over 41,000 e-mail addresses around the World and most of those now receive the equipment updates by request!

Head-quartered in Stromness in the Orkney Islands - *once part of Norway* - off the North of Scotland, Craigie Engineering Sales and Services Ltd. (CESS) have to date been instrumental in the sale of 81 gas turbines (total 2,895MW), 38 steam turbines (1,380MW), 110 diesel/gas engines (280MW), 6 Power Barges, and 46 transformers (total 634MVA).



Site visit - Afghanistan

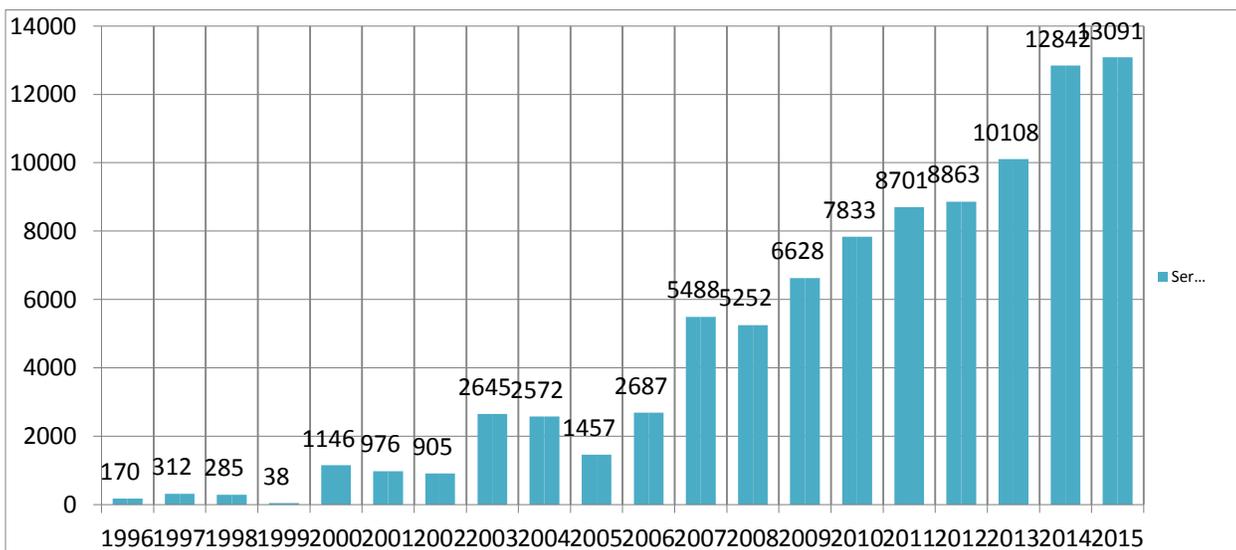


Marsden - New Zealand

CESS has now reached an impressive total of over 123,500MW of valuation experience in the past 20 years and these valuations (Equipment Value Total of over US\$9.27 BILLION) have included:

- **827 gas turbines (including Allison, Rolls Royce, GE, Solar, Pratt & Whitney, Fiat, Ruston, GEC Alstom, Westinghouse, Mitsubishi, Siemens & ABB/Alstom)**
- **339 steam turbines (including AEG, ABB, Ansaldo, Blohm & Voss, Elliott, Fuji, GE, Hitachi, Westinghouse, Siemens, Terry, Mitsubishi, Parsons, Stal, Allen, KKK, Peter Brotherhood, Daniel Adamson, AEI/EE, Worthington, Zamec & Alstom)**
- **899 diesels (including Niigata, Pielstick, Crossley, Colt, Polar, MTU, MWM Deutz, Mirrlees, Enterprise-De Laval, Superior, MAN/B&W, Wartsila/NSD, Ruston, Cummins, Caterpillar/MAK, Rolls Royce/Ulstein/Allen)**

During 2015 CESS appraised 82 gas turbines totaling 5,985MW, 47 steam turbines totaling 6,575MW and 50 diesels totaling 537MW giving overall total valuations for 2015 of 13,091MW



An Integrated Strategy for Asset Valuation and Disposal of Surplus and Redundant Power Generation Equipment:

<http://www.energycentral.com/gridandd/gridoperations/articles/3054>



GE Frame 6FA at Cardenden. Fife



Westinghouse 501 units in USA

You can send us your specific enquiry by completing the online enquiry form at <http://www.cess.co.uk/enquiry.html>

CESS also has extensive experience of dismantling and moving plants from Germany to South Africa, Cambodia to Chile, Cayman Islands to Australia, Poland to India, Scotland to Sri Lanka, Australia to Uruguay, England to India, and many others.

In support of our valuation work, CESS also offer a proven track record of subsequent marketing and sales of such plant, which can be further linked (if required) to decommissioning, dismantling, packing, shipping and even the re-erection & commissioning.

Valuations have to date been completed in Afghanistan, Albania, Angola, Australia, Belgium, Cambodia, Cayman Islands, England, Finland, India, Indonesia, Kenya, Malaysia, New Zealand, Netherlands, Pakistan, Puerto Rico, Philippines, Saudi Arabia, Scotland, South Africa, Sweden, Thailand and also on several sites in the USA.

As Mike Craigie, CESS's Managing Director explains:

"When we first started out in 1995, many owners of surplus equipment had no idea what their equipment was worth, and our main aim is to free up such equipment by setting realistic targets for sale and then circulating information on the plant availability.

Unlike most independent appraisers, we are willing to stand by our valuations and undertake to find buyers for such plant, so it's more of an added value ('cradle to grave') service which we can provide.

CESS has to date handled over 22,285 enquiries from 203 countries in the last 16 years and has to date sold surplus plant worth over US\$ 215M. We now generate around 200 enquiries every month, with many of these coming from past clients, referrals, or as referrals from any of our existing clients Worldwide. Many equipment buyers are not aware of the extent and nature of equipment that we can make available and a high percentage of the plant we sell has either been unused, or in fact has very low hours."



For further info:

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